



2007 KMESA Fall Conference

Holiday Inn North
November 28-29, 2007
Lexington, Kentucky

Kentucky Medical Equipment Suppliers Association
#394

1309 US 127 South, Suite B
Frankfort, KY 40601

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www.kymesa.org



**KY Medical Equipment Suppliers Association
Fall Meeting Schedule of Events
November 28-29, 2007**

Day 1: Wednesday, November 28th

- | | |
|-----------------|--|
| 12:30 - 1:00 pm | Registration |
| 1:00 - 2:00 pm | Dan Pickett, Pride Mobility
<i>Mobility Issues: Medicare and the ATP/ATS Requirement</i>
Dan will be updating membership regarding the upcoming Medicare rule requiring providers doing complex rehab employ ATS certified staff, and be ATP certified themselves. This policy is effective April of 2008. |
| 2:00 – 3:00 pm | Stayce Towles, EDS
<i>Medicaid Update</i>
Stayce will present the most updated information available, including a review of the prior authorization process by a representative of SHPS. |
| 3:00 – 3:30 pm | Exhibit and Refreshment Break |
| 3:30 – 4:00 pm | Jeri Cross and Lucy Howard, Passport
<i>Passport Update</i>
Jeri and Lucy will address such questions as: <ul style="list-style-type: none">✓ What equipment requires prior approval and what does not require prior approval?✓ What dollar amount is involved in the process?✓ What is the distinctive difference between Passport Advantage and Medicaid Passport?✓ How Passport works in relation to KY Medicaid? |
| 4:00 – 5:00 pm | Alan Landauer, President AAHomecare
<i>Is YOUR Voice Being Heard In Washington DC?</i>
Membership in your State Association is only ONE way to effect change. To really impact healthcare, join forces with AAHomecare and make your voice heard on the Hill! |
| 5:00 – 7:00 pm | Welcome Reception with attendees and Vendors |

Day 2: Thursday, November 29th

- 8:00 – 8:30 am Registration and Continental Breakfast
- 8:30 – 10:00 am Wayne Grau, AAHomecare
Legislative Update
Wayne will outline what our current issues are in Washington, including an update on the Tanner-Hobson bill, as well as many other issues still looming on Capitol Hill.
- 10:00 – 10:30 am Exhibit and Refreshment Break
- 10:30 – 12:00 noon Clay Stribling, Esq.
Legal Operations & Loan Closets
Clay will help keep us on the straight and narrow by discussing “Loan Closets, Joint Ventures and Other Relationships: Innovative Arrangements That Do Not Cross the Legal ‘Stupid Line’.”
- 12:00 – 1:00 pm Networking Lunch
- 1:00 – 4:00 pm Breakout Sessions: *Owner Track* **OR** *Billing and Compliance Track*
- Owner Track**
- 1:00 – 4:00 pm Tim Pontius
Company Valuation
During this time of uncertainty, it helps you to know where you stand. This presentation will help you evaluate the status of your company, where you are headed, and help you place a “value” on your company, staff and services.
- 4:00 – 4:30 pm Wayne Knewasser
State Tax Update
- Billing Track**
- 1:00 – 2:00 pm Joy Stopher, NGS Provider Outreach and Education
Lisa Hare, NGS EDI Consultant
Medicare Updates
Joy will review the Medicare On Line Learning Network and review with us the changes made to the Medicare Supplier Manual, and how to find the answers to all your Medicare questions in it. Lisa will get us up to date regarding the use of NPI as both primary and secondary identifiers, as well as other issues relating to EDI.
- 2:00 – 2:30 pm David Anderson, TouchPoint Care
Program for Compliance
TouchPoint Care is a unique program that can effectively, affordably and efficiently help you get and stay compliant with Medicare and Accreditation requirements.
- 2:30 – 3:00 pm Final break and refreshments
- 3:00 - 4:00 pm Teresa Camfield and Judy Bunn
Are You “Audit-Ready?” Medicare Compliance
- 4:00 – 4:30 pm Judy Bunn
Ohio and Indiana Medicaid Updates

REGISTRATION

Registrations must be received by November 7th to receive the Preregistration discount.

You can complete this form and mail to address below, register on line at www.kymesa.org, or complete this form and fax to (800) 962-1494. Be sure to include your email for confirmation of your registration.

	Pre-registration Rate:	After November 7:
Members (per person)	\$ 95.00	\$ 125.00
Nonmembers (per person)	\$ 145.00	\$ 175.00

Company Name: _____

Attendee(s) _____

Address: _____

City, State, Zip _____

Phone: _____ Fax: _____

Special Dietary Needs: _____

Total Attendees: _____ **Member** _____ **Nonmember** _____

Total Due \$ _____

____ Check Enclosed

____ Charge My Credit Card – MC/Visa

Name on Card: _____

Billing Address for Card _____

City, State, Zip _____

Card Number _____ Expiration: _____

Email for confirmation: _____

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Hotel Information

KMESA has secured a group rate at the Holiday Inn Lexington North of \$79.00 per room. Secure your reservations by calling 1-859-233-0512 directly. Be sure to mention KMESA to receive the group rate.

Reservations must be made by November 7th.

Directions

- ❖ **From Interstates 75 & 64**, Lexington/Airport exit 115. Hotel is visible from the interstates.
- ❖ **From Bluegrass Parkway**, turn right at the end of the parkway onto Hwy 60 east (Versailles Road), Follow Hwy 60 east to New Circle Road (Rt. 4). Take Exit 5B onto New Circle Road north to the Newtown Pike (Rt. 922) exit 9B, follow Newtown Pike North 1 mile, Holiday Inn Lexington – North is on the right just before Interstate 75 & 64.
- ❖ **From Bluegrass Airport**, turn left out of the airport onto Man-o-War Blvd. Then turn right onto Hwy 60 east (Versailles Rd.), follow to New Circle Rd. to Newtown Pike (Rt. 922) exit 9B, follow Newtown Pike north 1 mile, Holiday Inn North is on the right before the interstates 75 & 64.

Exhibitors

Visit www.kymesa.org for Exhibitor Registration and Information.

